

# Corporate Profile

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# We are the Experts

**Providing proven insight and actionable data is the key to delivering true value to our clients.**

DDP is the leading, independent provider of movable and immovable asset valuations in Southern Africa and offers comprehensive reporting and consulting services within the agricultural, commercial, residential and municipal property industries. As leaders in our field, our expert valuers understand the needs of our customers and will deliver valuations that are aligned to your exact requirements and according to international standards. Our extensive list of credentials and accolades provide assurance that DDP will continuously strive to deliver value to

our clients by maximising our experience through our commitment to excellence. DDP's extensive understanding and knowledge of your movable and immovable assets and the influencers thereof, ensures that we provide you with accurate information to enable informed decisions. Our passion to achieve continuous client satisfaction ensures that we apply a detailed quality approach to deliver accurate and empowering information to our clients.



**B-BBEE Level 1  
registered company**



**Employs a growing number of  
over 100 registered valuers**



**Offers professional indemnity  
cover of R15 million on an  
'each and every claim' basis**



**Offices situated in every  
major city in South Africa**



**Over 7 million property  
valuations completed**



**All our Valuers are registered with the  
South African Council for the Property  
Valuers Profession (SACPVP).**



**Member of the South African  
Property Owners Association.**

## #ddpexperts

Residential | Municipal | Commercial | Agricultura | Assets



“Our enviable list of blue chip clients, unparalleled growth and billion-rand portfolio stand as testament to DDP’s insight and unmatched service delivery. Whether agricultural, commercial, residential or municipal; DDP consistently delivers independent and timely property valuation services.”

**Chief Executive Officer, Tinus Geysler**

## We are the Experts

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Since its founding in 2003, DDP has grown into one of the leading valuation service providers, conducting assignments ranging from market and servitude valuations to feasibility studies for leading retail, commercial, industrial, recreational, housing and agricultural organisations. With over 17 years’ experience in the Southern African market and a commitment to quality; DDP prides itself in providing dependable asset valuation services to assist our clients in addressing their business challenges. Our broad range of services is aligned to international industry standards and supports our clients in

maximising profit through accurate and intelligent data. A national footprint, encompassing every major city in South Africa, ensures broad-based insight into the fixed and movable asset valuation industry. Continuous development and growth of our teams’ expertise is supported by strict service delivery models and a focus on customer service, enabling us to differentiate ourselves from our competitors through extensive, specialist knowledge and experience. DDP is a proud level 1 B-BBEE contributor with 69% black ownership, and 44% black female ownership.

# Our Purpose Statement

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To be the leading provider of professional valuation services, in accordance with local and international standards and guidelines, in a proficient and effective manner to the benefit of all stakeholders.

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## Property Valuation Services

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Commercial  
Solutions



Residential  
Solutions



Assets  
Solutions



Municipal  
Solutions



Agricultural  
Solutions



### Agricultural Valuations

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Our team of specialist Agricultural Valuers offer expert advice and valuation services over a broad range of agricultural fields of speciality. The development of a personal relationship with our clients forms part of our core values and contributes to our goal to deliver exceptional client service. Staying abreast with changes in market conditions and the agricultural environment, our expert Valuers combine an accurate and objective approach with their in-depth knowledge of the industry to ensure they offer sound and relevant professional advice for each type of agricultural property valuation we render.

#### **DDP renders valuation services in agricultural assets of all classification:**

- Wine farms, wine cellars and grape farms
- Citrus and olive farms
- Dryland cropping farms
- Packhouses and cold storage facilities
- Manufacturing and production facilities
- Irrigation cropping and sugarcane farms
- Game farms and guest lodges
- Hydroponic tunnel and aquaculture farms
- Dairy farms and livestock farms
- Specialised farms and smallholdings

## Municipal Valuations



A level 1 B-BBEE rating combined with an unsurpassed mass-municipal valuation experience has led DDP to become a trusted service partner to several of South Africa's largest municipalities. Our experience in the compilation of general and supplementary valuation rolls for local and metropolitan municipalities, as well as GRAP registrations and consultancy services, supports our goal of being the leading data service provider within the municipal arena.

### Our governmental- and municipal-related services include:

- Compilation and implementation of general valuation rolls
- Compilation and implementation of supplementary valuation rolls
- GRAP (Generally Recognised Accounting Practice) compliant asset registers
- Market rental determination
- Market valuations for selling, purchasing and expropriation purposes
- Insurance-related replacement cost valuation reporting
- Objection and appeal process management
- Municipal valuation consultancy services (MPRA/GRAP16/GRAP17/GRAP19)



## Commercial Valuations

DDP's commercial asset data insights, trend-accumulation models and access to research has formed the basis of our commercial valuation methodology and provides our clients with the relevant data to make knowledgeable decisions and leverage insight into asset value-drivers.

### We provide the following independent services:

- Market valuations (pre-sale/pre-purchase assessments)
- Market rental determinations
- Financial valuation reports for REITs and property funds
- Mortgage security valuations
- Asset valuations for balance sheet portfolios
- Deceased estate valuations
- Valuation reports and arbitration determinations
- Insurance valuations
- Feasibility studies
- Expert witness and court case consultancy
- Lease auditing
- Listed company valuation
- Portfolio valuation



## Assets

Our asset valuation solutions cover all aspects of movable asset assessments. Whether you require asset valuation services around a large scale industrial operation or the compilation of a simple asset register for your office, our experience in valuations according to international standards will ensure an asset valuation that is perfectly suited to your exact requirements. Our broad-based exposure and experience make us valuation experts in the following asset categories:

- Vehicle Fleet
- Plant and Machinery
- Office Equipment
- Asset Register Compilation
- Generally Recognised Accounting Practice (GRAP)



## Residential Valuations



**We provide valuation services in residential properties of all classifications;**

Our residential property valuation approach combines insight with reliable data trends and analyses to empower our clients with actionable insight. Whether forming part of a financial, legal or governmental portfolio, or consisting of an individual home or residential investment property, our proven approach has been developed with time and cost-savings in mind, delivering value throughout the process.

- Market valuations (Pre-sale / pre-purchase assessments)
- Rental value determination
- Fair value (current, future and past)
- Replacement cost valuations for insurance purposes
- Desktop valuations
- Residential home loan portfolios



## Pretoria (Head Office)

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## Cape Town

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## Port Elizabeth

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## Durban

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